

SANTA ANA DISTRICT OFFICE
FY 2008 LENDER RANKINGS
AS OF 8/31/08



TOP 3 LENDERS

#1 INNOVATIVE BANK 184 \$4,320,000	#2 WELLS FARGO BANK, NA 177 \$32,580,700	#3 CDC SMALL BUSINESS FINANCE CORP. 169 \$111,950,000
---	---	--

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	INNOVATIVE BANK	184	\$4,320,000	\$23,478
2	WELLS FARGO BANK, NATIONAL ASSOCIATION	177	\$32,580,700	\$184,072
3	CDC SMALL BUSINESS FINANCE CORPORATION	169	\$111,950,000	\$662,426
4	BANCO POPULAR NORTH AMERICA	143	\$18,582,300	\$129,946
5	BANK OF AMERICA, NATIONAL ASSOCIATION	129	\$4,016,500	\$31,136
6	EDF RESOURCE CAPITAL, INC.	90	\$59,722,000	\$663,578
7	WASHINGTON MUTUAL BANK	90	\$3,379,600	\$37,551
8	CAPITAL ONE, NATIONAL ASSOCIATION	75	\$3,375,000	\$45,000
9	U.S. BANK NATIONAL ASSOCIATION	65	\$8,269,900	\$127,229
10	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	54	\$37,669,000	\$697,574
11	SUPERIOR FINANCIAL GROUP, LLC	42	\$465,000	\$11,071
12	CALIFORNIA BANK & TRUST	35	\$7,816,200	\$223,320
13	RABOBANK, NATIONAL ASSOCIATION	31	\$2,600,000	\$83,871
14	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	30	\$16,198,000	\$539,933
15	CIT SMALL BUSINESS LENDING CORPORATION	30	\$11,840,000	\$394,667
16	BORREGO SPRINGS BANK, N.A.	30	\$3,118,000	\$103,933
17	TEMECULA VALLEY BANK	28	\$31,262,900	\$1,116,532
18	METROPACIFIC BANK	27	\$10,691,500	\$395,981
19	CITIBANK, N.A.	25	\$2,835,000	\$113,400
20	FULLERTON COMMUNITY BANK, FSB	23	\$7,107,600	\$309,026
21	WACHOVIA BANK, NATIONAL ASSOCIATION	18	\$11,718,600	\$651,033
22	CENTER BANK	18	\$7,277,500	\$404,306
23	PACIFIC CITY BANK	17	\$11,694,700	\$687,924
24	UNION BANK OF CALIFORNIA, N.A.	17	\$365,000	\$21,471
25	COMERICA BANK	16	\$6,821,600	\$426,350
26	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	16	\$5,355,000	\$334,688
27	ALLIANCE BANK	15	\$9,914,200	\$660,947
28	COMMERCEWEST BANK, N.A.	15	\$4,291,100	\$286,073
29	PACIFIC COAST NATIONAL BANK	14	\$5,918,200	\$422,729
30	WILSHIRE STATE BANK	14	\$4,174,000	\$298,143
31	ENTERPRISE FUNDING CORPORATION	13	\$10,410,000	\$800,769
32	HANMI BANK	13	\$7,647,000	\$588,231
33	COMMONWEALTH BUSINESS BANK	13	\$3,569,000	\$274,538
34	1ST CENTENNIAL BANK	12	\$9,843,200	\$820,267
35	COMMUNITY BANK	12	\$5,510,300	\$459,192
36	EAST WEST BANK	12	\$2,712,000	\$226,000
37	US METRO BANK	11	\$7,935,500	\$721,409
38	CALIFORNIA STATEWIDE CERTIFIED DEVELOPMENT CORPORA	10	\$9,125,000	\$912,500
39	PACIFIC CAPITAL BANK, NATIONAL ASSOCIATION	10	\$6,781,500	\$678,150
40	EXCEL NATIONAL BANK	10	\$5,788,300	\$578,830
41	CITIZENS BUSINESS BANK	10	\$3,896,446	\$389,645
42	NARA BANK	9	\$3,727,000	\$414,111
43	GATEWAY BUSINESS BANK	9	\$2,296,800	\$255,200
44	INLAND COMMUNITY BANK, NATIONAL ASSOCIATION	9	\$1,939,000	\$215,444

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
45	PACIFIC MERCANTILE BANK	9	\$1,403,000	\$155,889
46	FIRST BANK	9	\$520,900	\$57,878
47	GILMORE BANK	8	\$6,729,000	\$841,125
48	MISSION OAKS NATIONAL BANK	8	\$1,627,900	\$203,488
49	SECURITY BANK OF CALIFORNIA	8	\$1,600,000	\$200,000
50	PACIFIC PREMIER BANK	7	\$1,767,000	\$252,429
51	INTERNATIONAL CITY BANK, NATIONAL ASSOCIATION	7	\$1,385,600	\$197,943
52	SECURITY PACIFIC BANK	6	\$6,612,800	\$1,102,133
53	AMERICAS UNITED BANK	6	\$3,724,000	\$620,667
54	MIRAE BANK	6	\$3,168,000	\$528,000
55	BRIDGE BANK, NATIONAL ASSOCIATION	6	\$2,910,000	\$485,000
56	AMPAC TRI STATE CDC	6	\$2,029,000	\$338,167
57	CELTIC BANK CORPORATION	6	\$1,693,000	\$282,167
58	PACIFIC ENTERPRISE BANK	6	\$850,000	\$141,667
59	AMERICAN CONTINENTAL BANK	5	\$4,366,000	\$873,200
60	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	5	\$2,860,000	\$572,000
61	UNITI BANK	5	\$1,381,000	\$276,200
62	SILVERGATE BANK	5	\$1,357,000	\$271,400
63	FRONTIER BANK, FSB	5	\$375,000	\$75,000
64	UPS CAPITAL BUSINESS CREDIT	4	\$3,090,000	\$772,500
65	SAEHAN BANK	4	\$2,072,500	\$518,125
66	FIRST CALIFORNIA BANK	4	\$1,920,000	\$480,000
67	SHINHAN BANK AMERICA	4	\$1,050,000	\$262,500
68	ARROWHEAD CENTRAL CU	4	\$1,027,800	\$256,950
69	UNITED CENTRAL BANK	4	\$670,000	\$167,500
70	PACIFIC WESTERN BANK	4	\$560,600	\$140,150
71	SCE FCU	3	\$4,872,000	\$1,624,000
72	MOUNTAIN 1ST BANK & TRUST COMPANY	3	\$4,600,000	\$1,533,333
73	COMMERCE NATIONAL BANK	3	\$4,260,000	\$1,420,000
74	CITY NATIONAL BANK	3	\$3,949,900	\$1,316,633
75	UNITED PACIFIC BANK	3	\$2,601,000	\$867,000
76	PACIFIC ENTERPRISE BANCORP	3	\$2,406,000	\$802,000
77	CALIFORNIA BUSINESS BANK	3	\$1,900,000	\$633,333
78	BUSINESS LENDERS, LLC	3	\$1,117,000	\$372,333
79	COMMUNITY SOUTH BANK D.B.A COMMUNITY SOUTH	3	\$857,000	\$285,667
80	UNITED COMMERCIAL BANK	3	\$680,000	\$226,667
81	PFF BANK & TRUST	3	\$459,100	\$153,033
82	COMMERCE BANK OF TEMECULA VALLEY	3	\$390,000	\$130,000
83	ALTURA CU	3	\$250,000	\$83,333
84	SOUTHLAND CREDIT UNION	3	\$150,000	\$50,000
85	WORLD TRADE FINANCE, INC.	2	\$2,700,000	\$1,350,000
86	LEHMAN BROTHERS BANK, FSB	2	\$1,963,500	\$981,750
87	GROW AMERICA FUND, INCORPORATED	2	\$1,150,000	\$575,000
88	NATIONAL BANK OF CALIFORNIA	2	\$1,124,000	\$562,000
89	LANDMARK CERTIFIED DEVELOPMENT CORPORATION	2	\$1,086,000	\$543,000
90	ADVANTAGE CERTIFIED DEVELOPMENT CORPORATION	2	\$1,058,000	\$529,000
91	LOS ANGELES COUNTY SMALL BUSINESS DEVELOPMENT CORP	2	\$820,000	\$410,000
92	FIRST STANDARD BANK	2	\$550,000	\$275,000
93	TOMATOBANK, N.A.	2	\$500,000	\$250,000
94	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	2	\$428,300	\$214,150
95	BANK OF THE WEST	2	\$411,000	\$205,500
96	PACIFIC ALLIANCE BANK	2	\$405,000	\$202,500
97	GBC INTERNATIONAL BANK	2	\$350,000	\$175,000
98	BEACH BUSINESS BANK	2	\$335,000	\$167,500
99	CALIFORNIA OAKS STATE BANK	2	\$250,000	\$125,000
100	LA JOLLA BANK, FSB	2	\$230,000	\$115,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
101	MERRILL LYNCH BANK & TRUST CO., FSB	2	\$200,000	\$100,000
102	ZIONS FIRST NATIONAL BANK	2	\$100,000	\$50,000
103	FIRST VIETNAMESE AMERICAN BANK	1	\$1,862,500	\$1,862,500
104	MANUFACTURERS BANK	1	\$1,440,000	\$1,440,000
105	FIRST NATIONAL BANK OF SOUTHERN CALIFORNIA	1	\$1,141,500	\$1,141,500
106	ORANGE COUNTY'S CU	1	\$960,000	\$960,000
107	FAR EAST NATIONAL BANK	1	\$960,000	\$960,000
108	BAY AREA EMPLOYMENT DEVELOPMENT COMPANY	1	\$902,000	\$902,000
109	DISCOVERY BANK	1	\$900,000	\$900,000
110	SUNRISE COMMUNITY BANK	1	\$830,000	\$830,000
111	COMPASS BANK	1	\$715,500	\$715,500
112	MERCHANTS BANK OF CALIFORNIA, NATIONAL ASSOCIATION	1	\$700,000	\$700,000
113	SEACOAST COMMERCE BANK	1	\$652,000	\$652,000
114	HOME LOAN INVESTMENT BANK, F.S.B.	1	\$450,000	\$450,000
115	BANK OF ESCONDIDO	1	\$418,500	\$418,500
116	1ST COMMERCE BANK	1	\$375,000	\$375,000
117	SANTA CLARA VALLEY BANK, NATIONAL ASSOCIATION	1	\$367,800	\$367,800
118	UNITED WESTERN BANK	1	\$360,000	\$360,000
119	TD BANK, NATIONAL ASSOCIATION	1	\$297,000	\$297,000
120	YELLOWSTONE BANK	1	\$252,500	\$252,500
121	VINEYARD BANK, NATIONAL ASSOCIATION	1	\$250,000	\$250,000
122	CEDAR RAPIDS BANK AND TRUST COMPANY	1	\$240,000	\$240,000
123	VISION ONE CU	1	\$183,000	\$183,000
124	IRWIN UNION BANK, F.S.B.	1	\$175,000	\$175,000
125	FIRST PRIVATE BANK & TRUST	1	\$150,000	\$150,000
126	COMMERCIAL BANK OF CALIFORNIA	1	\$150,000	\$150,000
127	PREMIER BUSINESS BANK	1	\$100,000	\$100,000
128	PACIFIC COMMERCE BANK	1	\$100,000	\$100,000
129	CALIFORNIA CU	1	\$100,000	\$100,000
130	COMMUNITY BANK OF NEVADA	1	\$50,000	\$50,000
131	WASHINGTON FIRST INTERNATIONAL BANK	1	\$50,000	\$50,000
132	CAPITAL ONE BANK (USA), NATIONAL ASSOCIATION	1	\$50,000	\$50,000
133	MOUNTAIN AMERICA FCU	1	\$25,000	\$25,000
134	PREMIER AMERICA CU	1	\$10,000	\$10,000
<i>TOTALS:</i>		<i>2,051</i>	<i>\$640,630,346</i>	<i>\$312,350</i>